

**MARITIME KNOWLEDGE SHIPPING SESSION 40:
NAVIGATING OUR WAY THROUGH CHAOTIC TIMES**

Time	Programme/ Speakers	Duration
1.45 pm to 2.00 pm	Registration	15 mins
2.00 pm to 2.05 pm	Opening Address by Mr. Rama Chandran Convenor of GIA Marine Insurance Committee	5 mins
2.05 pm to 2.15 pm	Update on Market Outlook Mr. Paul Hackett Head of Marine, Energy & Engineering, Asia Pacific & MENA, Canopus Asia Pte Ltd and IUMI Facts & Figures Committee Member	10 mins
2.15 pm to 2.25 pm	Update on Global Ocean Hull Market Mr Rama Chandran Head of Marine – Singapore & Head of Hull & Marine Liability – Asia, QBE Insurance (Singapore) Pte Ltd and IUMI Ocean Hull Committee Chair	10 mins
2.25 pm to 2.50 pm	Shipping and cargo in 2020: legal issues arising out of volatility in the world economy Mr Paul Collier Senior Associate Clyde & Co Clasis Singapore Pte Ltd	25 mins
2.50 pm to 3.15 pm	The impact of the COVID-19 in shipowners' operation and future changes expected in operating vessels Mr Patrick Kirkman General Manager, Insurance BW Group	25 mins
3.15 pm to 3.50 pm	Panel Discussion Moderator: Mr Nick White Senior Consultant London Offshore Consultants Pte Ltd	35 mins
3.50 pm to 3.55 pm	Closing Address by Mr Kenneth Chia , Executive Director, Singapore Maritime Foundation	5 mins

SPEAKERS



Mr Paul Hackett

Head of Marine, Energy & Engineering, Asia Pacific & MENA
Canopus Asia Pte Ltd

Mr Paul Hackett had worked in various UK and European marine roles at Royal & Sun Alliance (RSA) in the UK and London before moving to Singapore as Marine Manager, Asia & Middle East in 2006. Paul returned to London in 2011 for 18 months with RSA before joining Catlin in Singapore, spending three years as Head of Marine Asia Pacific and Middle East. In 2016, he became a Director and Head of Marine at Aspen Singapore, responsible for hull, cargo, liabilities, and FAS.

Paul is well known and respected across the Asian and Middle Eastern markets. He is a member of the General Insurance Association Singapore Marine Committee and an IUMI Facts and Figures Committee member.



Mr Rama Chandran

Head of Marine – Singapore & Head of Hull & Marine Liability - Asia
QBE Insurance (Singapore) Pte Ltd

Mr Rama Chandran was appointed in August 2015 as Head of Marine for QBE Singapore. He is also the Asia Pacific lead for hull and liability. Rama comes with more than 30 years of extensive industry and marine underwriting experience. Prior to QBE, Rama worked as a Class Underwriter, Marine and Energy for Argo Global Underwriting Asia Pacific. Before that, he was the Head of Marine, SVP for Asia Capital Reinsurance Group Singapore managing a team of underwriters for both Facultative and Treaty business covering Asia, GCC, Central Asia, Turkey and Australia/New Zealand. Rama is a marine engineer by trade and has worked for Neptune Orient Lines Singapore prior to joining the insurance industry.

Rama holds a Masters of Business Administration from University of Leicester and is a member of Society of Naval Architect & Marine Engineering and Singapore Maritime Officers' Union. He is a qualified Marine Engineer Officer (Class 1 Motorship) under the Merchant Shipping Act (Chapter 172) to serve in a Merchant Motorship.



Mr Paul Collier

Senior Associate
Clyde & Co Clasis Singapore Pte Ltd

Mr Paul Collier is a Senior Associate in the Marine and International Trade Department at Clyde & Co.

Paul's main area of practice is international commercial dispute resolution, with a strong focus on shipping and international trade matters. Paul advises on disputes under charterparties, bills of lading, marine insurance, bunker contracts, commodity sale contracts and shipbuilding contracts for a wide range of clients, including shipowners, charterers, P&I Clubs and insurers, pool operators, bunker traders, commodity traders and shipyards. Paul has particular experience advising clients based in the Asia Pacific region, including Singapore and Korea, and has spent six months on secondment to the FD&D department of a leading international group P&I Club.

In addition to advising on disputes, Paul advises on non-contentious and transactional issues, including on the wording of contracts.

Mr Patrick Kirkman

General Manager, Insurance
BW Group

Mr Patrick Kirkman is the Head of Insurance at BW Maritime Pte Ltd in Singapore. Patrick's route to BW has seen him obtain an MA Hons. in Medieval History from the University of St Andrews, qualify at the English Bar, and after a short period of practice, join an International Group P&I Club where he held senior leadership roles including Joint Head of Claims.

Patrick left the Club world in 2009 to join a leading international specialty broker in London, where he was a member of the Marine Executive Committee, had geographic responsibility for Greece, was involved in placements for Singapore and Gulf based ship operators and had responsibility for key accounts including oil majors, leading tanker operators and offshore contractors.

MODERATOR



Mr Nick White

Senior Consultant
London Offshore Consultants Pte Ltd
GIA Marine Insurance Committee Member

Mr Nick White is a senior consultant with London Offshore Consultants Pte Ltd in Singapore and is responsible for servicing P&I Clubs, Admiralty Lawyers, and Hull Underwriters in respect to claims, disputes, and litigation. He has been at sea for 22 years at various ranks to Master, followed by 29 years as a Marine Consultant. Is an experienced casualty investigator and has prepared reports and given expert advice on matters including groundings, collisions, unsafe port/berth claims, personal injury, damage to sub-sea cables, salvage, SCOPIC, offshore MODUs and towing.

Nick has provided expert evidence at arbitrations in Singapore and Australia and has provided expert evidence in the Singapore Supreme Court, on collisions, seaworthiness issues, and unsafe port issues. He was involved with wreck clearance during the Iran/Iraq conflict, following an appointment by the UK Overseas Development Agency and Kenyan Government as Salvage Master for the Kenyan Ports Authority, Mombasa and was appointed to the panel of Special Casualty Representatives in 2001.

A Singapore Mediation Centre, SMC, Associate Mediator named on the SMC's marine panel. Nick is a Liveryman of the Honourable Company of Master Mariners and a Fellow of The Nautical Institute.